

**SEVEN COUNTIES SERVICES, INC.
(formerly Centerstone of Kentucky, Inc.)**

Consolidated Financial Statements

June 30, 2020 and 2019

(With Independent Auditors' Report Thereon)

LBMC

**MAKE A GOOD
BUSINESS BETTER**

SEVEN COUNTIES SERVICES, INC.
(formerly Centerstone of Kentucky, Inc.)

Table of Contents

	<u>Page</u>
Independent Auditors' Report	1 - 2
Financial Statements:	
Consolidated Statements of Financial Position	3
Consolidated Statements of Activities and Changes in Net Assets	4
Consolidated Statements of Cash Flows	5
Consolidated Statement of Functional Expenses - Year ended June 30, 2020	6
Consolidated Statement of Functional Expenses - Year ended June 30, 2019	7
Notes to the Consolidated Financial Statements	8 - 27

INDEPENDENT AUDITORS' REPORT

To the Board of Directors
Centerstone of America, Inc.:

Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of Seven Counties Services, Inc. and its subsidiaries (formerly Centerstone of Kentucky, Inc.) (the "Corporation"), which comprise the consolidated statements of financial position as of June 30, 2020 and 2019, the related consolidated statements of activities and changes in net assets, cash flows and functional expenses for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Corporation's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Corporation as of June 30, 2020 and 2019, and the changes in its net assets, its cash flows and its functional expenses for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Emphasis of Matter

As explained in Note 2(c) to the consolidated financial statements, the Corporation is part of an affiliated group of entities. The Corporation is included in the reporting entity, Centerstone of America, Inc., and these consolidated financial statements include only the financial position, changes in net assets, cash flows and functional expenses of the Corporation. Our opinion is not modified with respect to this matter.

Uncertainty Regarding the Future Outcome of Litigation

As discussed in Note 12 to the consolidated financial statements, the Corporation is the defendant in a lawsuit regarding participation in the Kentucky Employee Retirement System. The legal matter has been in various stages of litigation since 2013. Management and legal counsel for the Corporation are of the opinion that the legal action is without merit and that settlement of the matter will not have a material effect on the Corporation's financial position. Nevertheless, it is at least reasonably possible that such an effect will occur, although the amount cannot be estimated. Settlement of the legal action is not expected within the next year. Our opinion is not modified with respect to this matter.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report (as part of Centerstone of America, Inc.'s Consolidated Single Audit report) dated December 17, 2020 on our consideration of Centerstone of America, Inc.'s internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Centerstone of America, Inc.'s internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Centerstone of America, Inc.'s internal control over financial reporting and compliance.

LBMCP

Brentwood, Tennessee
December 17, 2020

SEVEN COUNTIES SERVICES, INC.
(formerly Centerstone of Kentucky, Inc.)

Consolidated Statements of Financial Position

June 30, 2020 and 2019

	<u>2020</u>	<u>2019</u>
<u>Assets</u>		
Current assets:		
Cash and cash equivalents	\$ 5,526,972	\$ 2,996,024
Investments	4,180,393	4,119,993
Accounts receivable, net	2,287,722	5,701,263
Other receivables	1,903,897	2,595,448
Prepaid expenses and other current assets	<u>1,292,409</u>	<u>1,059,176</u>
Total current assets	15,191,393	16,471,904
Property and equipment, net	9,988,422	9,158,130
Other assets, net	<u>1,602,500</u>	<u>1,747,500</u>
Total assets	<u>\$ 26,782,315</u>	<u>\$ 27,377,534</u>
<u>Liabilities and Net Assets</u>		
Current liabilities:		
Current portion of long-term debt	\$ 759,251	\$ 736,252
Accounts payable and accrued expenses	5,655,013	4,825,577
Due to affiliated entities, net	988,229	1,296,366
Accrued payroll, benefits and taxes	<u>6,311,461</u>	<u>5,802,061</u>
Total current liabilities	13,713,954	12,660,256
Long-term debt, net of current portion	842,877	1,423,627
Other long-term liabilities	<u>808,497</u>	<u>-</u>
Total liabilities	<u>15,365,328</u>	<u>14,083,883</u>
Net assets:		
Without donor restrictions	9,444,322	11,211,712
With donor restrictions	<u>1,972,665</u>	<u>2,081,939</u>
Total net assets	<u>11,416,987</u>	<u>13,293,651</u>
Total liabilities and net assets	<u>\$ 26,782,315</u>	<u>\$ 27,377,534</u>

See accompanying notes to the consolidated financial statements.

SEVEN COUNTIES SERVICES, INC.
(formerly Centerstone of Kentucky, Inc.)

Consolidated Statements of Activities and Changes in Net Assets

Years ended June 30, 2020 and 2019

	<u>2020</u>	<u>2019</u>
Revenue and other support:		
Net client service revenue	\$ 50,087,674	\$ 59,526,378
Provision for bad debts	-	(896,676)
Net client service revenue less provision for bad debts	<u>50,087,674</u>	<u>58,629,702</u>
Public support	43,866,684	41,525,760
Rental income	388,187	341,935
Other operating revenue	<u>2,039,089</u>	<u>1,132,151</u>
Total revenue and other support	<u>96,381,634</u>	<u>101,629,548</u>
Expenses:		
Salary and fringe benefits	70,676,781	71,981,992
Professional fees	3,944,271	4,076,519
Facilities	4,587,948	4,464,688
Equipment	821,373	652,968
Depreciation and amortization	1,128,721	1,159,213
Travel and transportation	791,551	1,194,704
Supplies	1,180,802	1,144,448
Communications	774,929	725,006
Affiliated management fees	9,431,142	14,513,068
Interest	82,745	104,336
Miscellaneous	<u>5,048,848</u>	<u>4,259,104</u>
Total expenses	<u>98,469,111</u>	<u>104,276,046</u>
Operating loss	<u>(2,087,477)</u>	<u>(2,646,498)</u>
Nonoperating revenues:		
Gain (loss) on disposal of assets	(50)	38,850
Investment income and other	<u>170,087</u>	<u>216,795</u>
Total nonoperating revenues	<u>170,037</u>	<u>255,645</u>
Excess of expenses over revenues	(1,917,440)	(2,390,853)
Other changes in net assets without donor restrictions - net assets released from restrictions	<u>150,050</u>	<u>274,588</u>
Change in net assets without donor restrictions	<u>(1,767,390)</u>	<u>(2,116,265)</u>
Change in net assets with donor restrictions:		
Restricted grant revenue	40,776	35,572
Net assets released from restriction	<u>(150,050)</u>	<u>(274,588)</u>
Change in net assets with donor restrictions	<u>(109,274)</u>	<u>(239,016)</u>
Change in net assets	(1,876,664)	(2,355,281)
Net assets at beginning of year	<u>13,293,651</u>	<u>15,648,932</u>
Net assets at end of year	<u>\$ 11,416,987</u>	<u>\$ 13,293,651</u>

See accompanying notes to the consolidated financial statements.

SEVEN COUNTIES SERVICES, INC.
(formerly Centerstone of Kentucky, Inc.)

Consolidated Statements of Cash Flows

Years ended June 30, 2020 and 2019

	<u>2020</u>	<u>2019</u>
Operating activities:		
Change in net assets	\$ (1,876,664)	\$ (2,355,281)
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
(Gain) loss on disposal of assets	50	(38,850)
Depreciation and amortization	1,128,721	1,159,213
Affiliated management fees related to property and equipment	291,592	1,251,989
Provision for bad debts	-	896,676
Investment income	(60,400)	(76,471)
Changes in operating assets and liabilities:		
Accounts receivable, net	3,413,541	(982,651)
Due to affiliates	(1,149,418)	52,798
Other receivables	691,551	(931,698)
Prepaid expenses and other assets	(88,233)	244,196
Accounts payable and accrued expenses	829,436	94,752
Accrued payroll, benefits and taxes	509,400	1,986,078
Other long-term liabilities	808,497	-
Net cash provided by operating activities	4,498,073	1,300,751
Investing activities:		
Purchase of property and equipment	(1,409,374)	(301,981)
Proceeds from the sale of property and equipment	-	40,000
Proceeds from the sale or maturity of investments	-	1,500,000
Purchases of investments	-	(500,000)
Net cash provided (used) by investing activities	(1,409,374)	738,019
Financing activities:		
Proceeds from line of credit	-	750,000
Repayments on line of credit	-	(750,000)
Principal payments on long-term debt	(557,751)	(707,561)
Net cash used by financing activities	(557,751)	(707,561)
Increase in cash and cash equivalents	2,530,948	1,331,209
Cash and cash equivalents at beginning of year	2,996,024	1,664,815
Cash and cash equivalents at end of year	\$ 5,526,972	\$ 2,996,024
Supplemental cash flows information:		
Cash paid for interest	\$ 85,046	\$ 118,957
Noncash investing activities:		
Property and equipment received by the Corporation transferred from Centerstone of America, Inc.	\$ 841,281	\$ -

See accompanying notes to the consolidated financial statements.

SEVEN COUNTIES SERVICES, INC.
(formerly Centerstone of Kentucky, Inc.)

Consolidated Statement of Functional Expenses

Year ended June 30, 2020

	Mental Health	Developmental Disabilities	Substance Abuse	Trust and Agency	Total Program Services	Management and General	Fund- Raising	Total
Salary and fringe benefits	\$ 38,149,853	\$ 6,473,752	\$ 8,112,865	\$ 15,200,330	\$ 67,936,800	\$ 2,739,981	\$ -	\$ 70,676,781
Professional fees	551,315	1,863,024	83,997	1,388	2,499,724	1,444,547	-	3,944,271
Facilities	2,336,402	120,819	1,767,579	-	4,224,800	363,148	-	4,587,948
Equipment	462,678	79,359	183,729	-	725,766	95,607	-	821,373
Depreciation and amortization	510,613	40,362	276,515	-	827,490	301,231	-	1,128,721
Travel and transportation	469,758	143,213	143,649	1,368	757,988	33,563	-	791,551
Supplies	347,121	25,082	713,317	886	1,086,406	94,396	-	1,180,802
Communications	459,262	82,906	146,547	211	688,926	86,003	-	774,929
Affiliated management fees	-	-	-	-	-	8,939,080	492,062	9,431,142
Interest	44,500	-	7,285	-	51,785	30,960	-	82,745
Computer hardware and software	94,768	2,528	29,972	-	127,268	985,157	-	1,112,425
Miscellaneous	1,686,308	197,316	1,054,808	119,448	3,057,880	878,543	-	3,936,423
Total expenses	\$ 45,112,578	\$ 9,028,361	\$ 12,520,263	\$ 15,323,631	\$ 81,984,833	\$ 15,992,216	\$ 492,062	\$ 98,469,111

See accompanying notes to the consolidated financial statements.

SEVEN COUNTIES SERVICES, INC.
(formerly Centerstone of Kentucky, Inc.)

Consolidated Statement of Functional Expenses

Year ended June 30, 2019

	Mental Health	Developmental Disabilities	Substance Abuse	Trust and Agency	Centerstone Learning, Inc.	Total Program Services	Management and General	Fund- Raising	Total
Salary and fringe benefits	\$ 41,552,866	\$ 6,931,230	\$ 8,496,436	\$ 13,754,938	\$ 161,829	\$ 70,897,299	\$ 1,064,303	\$ 20,390	\$ 71,981,992
Professional fees	969,310	2,040,063	514,620	20,835	1,138	3,545,966	530,553	-	4,076,519
Facilities	2,438,496	95,620	1,540,068	-	30,100	4,104,284	360,404	-	4,464,688
Equipment	383,018	73,671	128,007	(341)	-	584,355	68,613	-	652,968
Depreciation and amortization	688,532	118,349	237,318	-	4,833	1,049,032	109,958	223	1,159,213
Travel and transportation	701,749	242,631	197,309	2,523	4,723	1,148,935	45,769	-	1,194,704
Supplies	366,362	39,135	700,336	22	19,742	1,125,597	18,829	22	1,144,448
Communications	455,833	93,687	108,265	53	3,588	661,426	63,580	-	725,006
Affiliated management fees	-	-	-	-	-	-	14,124,276	388,792	14,513,068
Interest	41,240	4,906	9,388	-	-	55,534	48,802	-	104,336
Computer hardware and software	55,018	794	4,093	-	-	59,905	7,685	-	67,590
Miscellaneous	571,661	404,488	2,309,806	73,466	88,017	3,447,438	742,554	1,522	4,191,514
Total expenses	\$ 48,224,085	\$ 10,044,574	\$ 14,245,646	\$ 13,851,496	\$ 313,970	\$ 86,679,771	\$ 17,185,326	\$ 410,949	\$ 104,276,046

See accompanying notes to the consolidated financial statements.

SEVEN COUNTIES SERVICES, INC.
(formerly Centerstone of Kentucky, Inc.)

Notes to the Consolidated Financial Statements

June 30, 2020 and 2019

(1) Nature of operations

(a) Organization

Seven Counties Services, Inc. and its affiliated entities (the "Corporation") (formerly known as Centerstone of Kentucky, Inc.) is a community mental health-developmental disabilities organization which provides planning, coordination and direct delivery of mental health, substance abuse and developmental disability services. These services are provided at various centers located throughout various counties in the Commonwealth of Kentucky, with the main administrative offices located in Louisville, Kentucky.

(b) Affiliation

Effective November 1, 2016, Centerstone of America, Inc. assumed control of Seven Counties Services, Inc. and SCS Learning, Inc. (collectively "Seven Counties Services") through sole corporate membership to help further its mission. With the change in control, Seven Counties Services was renamed to Centerstone of Kentucky, Inc. Centerstone of America, Inc. and its affiliates are private, non-profit corporations that provide multi-funded, locally directed mental health and addiction services to people of all ages. Centerstone of America, Inc. and its affiliates maintain clinics in multiple Tennessee, Illinois, Kentucky, Florida and Indiana counties, with its main administrative offices located in Nashville, Tennessee. No consideration was paid as a result of the change in control.

On October 31, 2019, the Corporation entered into an agreement to disaffiliate from Centerstone of America, Inc. by June 30, 2020. A final agreement was signed in February 2020 and the Corporation changed its name back to Seven Counties Services, Inc. The disaffiliation was effective June 30, 2020. The Corporation will pay residual costs related to the disaffiliation to Centerstone of America, Inc. beginning on July 1, 2020 of approximately \$1,000,000 which is included in net due to affiliated entities on the accompanying consolidated statements of financial position as of June 30, 2020.

(2) Summary of significant accounting policies

(a) Recently adopted accounting pronouncements

In May 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2014-09, *Revenue from Contracts with Customers*, which was codified in the FASB Accounting Standards Codification ("ASC") as Topic 606 ("ASC 606"). The guidance eliminated the transaction and industry-specific revenue recognition guidance under previous generally accepted accounting principles ("GAAP") and replaced it with a principles-based approach. The core principle of the guidance in ASC 606 is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services.

SEVEN COUNTIES SERVICES, INC.
(formerly Centerstone of Kentucky, Inc.)

Notes to the Consolidated Financial Statements

June 30, 2020 and 2019

ASC 606 requires companies to exercise more judgment and recognize revenue using a five-step model. The five-step model defined by ASC 606 requires the Corporation to: (i) identify the contract(s) with a customer, (ii) identify the performance obligations in the contract, (iii) determine the transaction price, (iv) allocate the transaction price to the performance obligations in the contract, and (v) recognize revenue as the entity satisfies a performance obligation. ASC 606 additionally enhances the required disclosures surrounding the nature, amount, timing and uncertainty of revenues and the associated cash flows arising from contracts with customers, including qualitative and quantitative disclosures about contracts with customers, significant judgments and changes in judgments and assets recognized from the costs to obtain or fulfill a contract.

The Corporation adopted this guidance on July 1, 2019, using the modified retrospective method applied to all contracts which were not completed. There was no cumulative effect adjustment to the opening balance of net assets as of July 1, 2019, as the adoption did not result in a material change to the Corporation's revenue recognition. Prior periods have not been adjusted and are presented in accordance with ASC Topic 605, *Revenue Recognition* ("ASC 605").

As a result of certain changes required by ASC 606, the majority of what was previously classified as the provision for bad debts and reported as a separate line item on the consolidated statement of activities and changes in net assets and the consolidated statement of cash flows for the year ended June 30, 2019 is now reflected as implicit price concessions (as defined in ASC 606) and therefore is included as a component of net client service revenue on the consolidated statement of activities and changes in net assets and as a component of net accounts receivable on the consolidated statement of cash flows for the year ended June 30, 2020. For changes in credit issues not assessed at the date of service, the Corporation prospectively recognizes those amounts within miscellaneous operating expenses on the consolidated statement of activities and changes in net assets. Additionally, upon adoption of ASC 606 the allowance for doubtful accounts of approximately \$539,000 as of July 1, 2019 was reclassified as a component of net accounts receivable. Other than these changes in presentation, the adoption of ASC 606 did not have a material impact on the consolidated financial statements for the year ended June 30, 2020, and the Corporation does not expect it to have a material impact on the consolidated financial statements on a prospective basis. For 2020, the provision for bad debts under ASC 605 would have amounted to approximately \$826,000. These amounts are now considered implicit price concessions associated with revenues not anticipated to be collected based upon the Corporation's analysis and are included as an offset to net client service revenue.

SEVEN COUNTIES SERVICES, INC.
(formerly Centerstone of Kentucky, Inc.)

Notes to the Consolidated Financial Statements

June 30, 2020 and 2019

In June 2018, the FASB issued ASU 2018-08, *Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made* ("ASU 2018-08"), to clarify (1) when transactions should be accounted for as contributions (nonreciprocal transactions) within the scope of contribution accounting guidance, or as exchange (reciprocal) transactions subject to other guidance, and (2) determining whether a contribution is conditional. The Corporation adopted this ASU for the fiscal year ended June 30, 2020 and has applied the provisions retrospectively. The impact of the adoption was not significant.

(b) Principles of consolidation

The consolidated financial statements include Seven Counties Services, Inc. and Centerstone Learning, Inc. (formerly doing business as SCS Learning, Inc.). Seven Counties Services, Inc. controls and appoints the Board of Directors of Centerstone Learning, Inc. as well as provides other support and services. All intercompany balances and transactions have been eliminated in consolidation.

Effective June 2019, Seven Counties Services, Inc. sold Centerstone Learning, Inc. Seven Counties Services, Inc. was the sole member of Centerstone Learning, Inc. Centerstone Learning, Inc. provided cognitive training to children and others with academic difficulties and utilized a program through LearningRx Franchise Corporation under a franchise agreement.

Seven Counties Services, Inc. is the sole member of Personnel Best, LLC, a limited liability company. Personnel Best, LLC serves as a pass-through entity to receive benefit payments and process the corresponding payroll to providers for Kentucky Medicaid recipients who receive benefits under the Kentucky Consumer Directed Options program.

(c) Affiliated entities and related parties

The Corporation was part of an affiliated group of entities through June 30, 2020. The Corporation is included in the reporting entity, Centerstone of America, Inc. ("Parent"), and these consolidated financial statements include only the financial position, changes in net assets and cash flows of the Corporation and its subsidiaries.

The Parent was the holding company and was the sole corporate member of the Corporation prior to June 30, 2020. Centerstone of America, Inc. has the following additional entities under common control: Centerstone Military Services, Inc., Centerstone of Tennessee, Inc., Centerstone of Illinois, Inc., Centerstone Research Institute, Inc., Centerstone of Florida, Inc. and Centerstone of Indiana, Inc.

SEVEN COUNTIES SERVICES, INC.
(formerly Centerstone of Kentucky, Inc.)

Notes to the Consolidated Financial Statements

June 30, 2020 and 2019

(d) Basis of presentation

Net assets and revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Corporation and changes therein are classified and reported as follows:

Net assets without donor restrictions - Net assets that are not restricted by donor-imposed restrictions and available to support operations. The only limits on the use of net assets without donor restrictions are the broad limits resulting from the nature of the Corporation, the environment in which it operates, the purposes specified in its corporate documents and its application for tax-exempt status, and any limits resulting from contractual agreements with creditors and others that are entered into in the course of its operations.

Net assets with donor restrictions - Net assets resulting from contributions and other inflows of net assets whose use by the Corporation is limited by donor-imposed restrictions. These include net assets with donor restrictions, some of which may or will be met either by action of the Corporation and/or passage of time. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statements of activities and changes in net assets as net assets released from restrictions. These also include net assets with donor restrictions that neither expire by the passage of time nor can be fulfilled or otherwise removed by actions of the Corporation. Net assets with donor restrictions at June 30, 2020 and 2019 represent pledges receivable, donor-restricted funds designated for various programs offered by the Corporation, and contributed rent.

(e) Cash and cash equivalents

For purposes of reporting cash flows, the Corporation considers all liquid investments with an original maturity of three months or less to be cash equivalents. The Corporation maintains these deposits with banks. At times, these deposits may exceed federally insured limits. The Corporation believes it is not exposed to any significant credit risk on cash and cash equivalents.

(f) Investments

Investments include certificates of deposits and cash and cash equivalents. Certificates of deposit (regardless of original maturity) are recorded at fair value in accordance with FASB ASC 820, *Fair Value Measurement*. Interest income is accounted for in accordance with donor restrictions or, in the absence of specific donor restrictions, as without donor restrictions.

SEVEN COUNTIES SERVICES, INC.
(formerly Centerstone of Kentucky, Inc.)

Notes to the Consolidated Financial Statements

June 30, 2020 and 2019

Fair value is a market-based measurement, not an entity-specific measurement. Therefore, a fair value measurement should be determined based on the assumptions that market participants would use in pricing the asset or liability. As a basis for considering market participant assumptions in fair value measurements, fair value accounting standards establish a fair value hierarchy that distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity including quoted market prices in active markets for identical assets (Level 1), or significant other observable inputs (Level 2) and the reporting entity's own assumptions about market participant assumptions (Level 3). As of June 30, 2020 and 2019, the Corporation has approximately \$2,008,000 and \$2,002,000, respectively, in certificates of deposit which would be classified as Level 2 under the hierarchy above. The Corporation does not have any fair value measurements using significant unobservable inputs (Level 3) as of June 30, 2020 or 2019. The Corporation also has approximately \$81,000 and \$1,929,000 as of June 30, 2020 and 2019, respectively, in a bank deposit program, \$1,900,000 in U.S. Treasury securities as of June 30, 2020, and \$191,000 and \$189,000 as of June 30, 2020 and 2019, respectively, in outside foundations that are not included in the fair value hierarchy.

(g) Accounts receivable

The accounts receivable balance represents the unpaid amounts billed to clients and third-party payors. Implicit and explicit price concessions (formerly known as contractual adjustments, discounts and an allowance for doubtful accounts) are recorded to report receivables for client care services at net realizable value.

Client accounts receivable are reduced by appropriate implicit price concessions (formerly allowances for doubtful accounts) based on the Corporation's evaluation of its major payor sources of revenue, the aging of the accounts, historical losses, current economic conditions, and other factors unique to its service area and the healthcare industry. Management regularly reviews data about the major payor sources of revenue in evaluating the sufficiency of implicit price concessions. For receivables associated with services provided to clients who have third-party coverage, the Corporation analyzes contractually due amounts and provides explicit price concessions (formerly known as allowance for contractual adjustments) and implicit price concessions (formerly known as provision for bad debts), if necessary. For receivables associated with self-pay payments, which includes both clients without insurance and clients with deductible and copayment balances due for which third-party coverage exists for part of the bill, the Corporation records implicit price concessions in the period of service on the basis of its past experience, which indicates that many clients are unable or unwilling to pay the portion of their bill for which they are financially responsible.

SEVEN COUNTIES SERVICES, INC.
(formerly Centerstone of Kentucky, Inc.)

Notes to the Consolidated Financial Statements

June 30, 2020 and 2019

Prior to the adoption of ASC 606, the Corporation's policy to record an allowance for doubtful accounts was based upon evaluation of its major payor sources of revenue, the aging of the accounts, historical losses, current economic conditions, and other factors unique to its service area and the healthcare industry. The allowance for doubtful accounts amounted to approximately \$539,000 at June 30, 2019. Under ASC 605, the Corporation would have reported an allowance for doubtful accounts of approximately \$338,000 at June 30, 2020. These amounts are now considered implicit price concessions under ASC 606 and are included as a component of net accounts receivable.

(h) Other receivables

The Corporation has recorded receivables from federal and state agencies related to grants under contract. The Corporation expects full collection of these receivables.

(i) Property and equipment and depreciation

Property and equipment are stated at cost. Depreciation is provided over the assets' estimated useful lives using the straight-line method as follows:

Buildings and improvements	10 – 30 years
Furnishings, equipment and vehicles	3 – 10 years

Expenditures for maintenance and repairs are expensed when incurred. Expenditures for renewals or betterments are capitalized. When property is retired or sold, the cost and the related accumulated depreciation are removed from the accounts, and the resulting gain or loss is recorded as a change in net assets.

Gifts of long-lived assets such as land, buildings or equipment are reported as without donor restrictions, unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as with donor restrictions. Absent explicit donor stipulations about how long those long-lived assets must be maintained; expirations of donor restrictions are reported when the donated or acquired long-lived assets are placed in service.

(j) Contributed rent receivable

The Corporation has a donated lease with Centerstone Addictions Recovery Center ("CARC"), formerly known as Jefferson Alcohol and Drug Abuse Center ("JADAC"), from Louisville Metro Government. Future contributed rent under this lease is valued at \$1,667,500 and \$1,812,500 at June 30, 2020 and 2019, respectively, and is being amortized over the life of the lease which matures December 31, 2031. Contributed rent receivable is included in other assets on the consolidating statements of financial position.

SEVEN COUNTIES SERVICES, INC.
(formerly Centerstone of Kentucky, Inc.)

Notes to the Consolidated Financial Statements

June 30, 2020 and 2019

(k) Net client service revenue

The Corporation recognizes net client service revenues on the accrual basis of accounting in the reporting period in which services are performed based on the current gross charge structure, less implicit and explicit price concessions (formerly adjustments and estimated discounts for contractual allowances), principally for clients covered by Medicare, Medicaid, and managed care and other health plans. Gross client service revenue is recorded in the accounting records using the established rates for the type of service provided to the client. The Corporation recognizes an estimated explicit price concession to reduce gross client charges to the estimated net realizable amount for services rendered based upon previously agreed to rates with a payor. The Corporation utilizes the client billing system to calculate explicit price concessions on a payor by payor basis based on historical collections. The management of the Corporation continually reviews the process to consider and incorporate updates to laws and regulations and the frequent changes in managed care contractual terms that result from contract renegotiations and renewals. See Note 3 for further discussion of revenue recognition.

Payors include federal and state agencies, including Medicare and Medicaid, managed care health plans, commercial insurance companies, and employers. These third-party payors provide payments to the Corporation at amounts different from its established rates based on negotiated reimbursement agreements. Payment arrangements include prospectively determined rates per discharge, reimbursed costs, discounted charges, and fee schedule payments. Retroactive adjustments under reimbursement agreements with third-party payors are accrued on an estimated basis in the period the related services are rendered and adjusted in future periods as final settlements are determined.

Given the current regulatory and reimbursement environment, there can be no assurances that adequate reimbursement levels will continue to be available for the services provided by the Corporation. Significant limits on the scope of services reimbursed and on reimbursement rates and fees could have a material adverse effect on the Corporation's liquidity, financial condition, results of operations and cash flows.

Laws and regulations governing the Medicare and Medicaid programs are extremely complex and subject to interpretation. As a result, there is at least a reasonable possibility that recorded estimates will change by a material amount in the near term.

(l) Charity care

The Corporation provides care to clients who meet certain criteria under its charity care policy without charge or at amounts less than its established rates. The charity care amounts are not reported as net client service revenue as the Corporation does not pursue collection. Amounts for forgone charges related to charity care are approximately \$3,174,000 and \$4,562,000 for the years ended June 30, 2020 and 2019, respectively.

SEVEN COUNTIES SERVICES, INC.
(formerly Centerstone of Kentucky, Inc.)

Notes to the Consolidated Financial Statements

June 30, 2020 and 2019

Of the Corporation's total unrestricted operating expense reported pertaining to the entities providing client care, an estimated \$2,543,000 and \$3,051,000 arose from providing services to charity clients during the years ended June 30, 2020 and 2019, respectively.

The estimated costs of providing charity services are based on a calculation which applies a ratio of costs to charges to the gross uncompensated charges associated with providing care to charity clients. The ratio of cost to charges is calculated based on the Corporation's total expenses divided by gross client service revenue.

(m) Public support

The Corporation receives federal, state, and county grants for providing services in specific program areas. Receipt of these funds is subject to the fulfillment of certain obligations by the Corporation as prescribed by these programs and funds may be subject to repayment upon a determination of noncompliance made by a funding agency.

The Corporation has contracts with the State of Kentucky to provide community mental health services. During 2020 and 2019, the Corporation was paid by the State based upon applicable contractually agreed to stipulations.

The Corporation derives a significant portion of its revenue from third-party payors and federal, state and county funding programs. The receipt of future revenues by the Corporation is subject to among other factors, federal, state, and county policies affecting the health care industry, economic conditions that may include an inability to control expenses in periods of inflation, increased competition, market pressures on premium rates and other conditions which are impossible to predict.

(n) Contributions

Contributions received and unconditional promises to give are recorded as revenue without donor restrictions or revenue with donor restrictions depending on the existence of donor restrictions, if they exist.

When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities and changes in net assets as net assets released from restriction.

If a restriction is fulfilled in the same accounting period in which the contribution is received, the contribution is reported as support without donor restrictions.

In-kind contributions are recorded based on their estimated fair value at the date of donation.

SEVEN COUNTIES SERVICES, INC.
(formerly Centerstone of Kentucky, Inc.)

Notes to the Consolidated Financial Statements

June 30, 2020 and 2019

(o) Advertising costs

The Corporation uses advertising to promote its programs and services among the general public. The advertising costs are expensed as incurred. Advertising costs for the Corporation totaled \$65,000 and \$117,000 for 2020 and 2019, respectively.

(p) Income taxes

The Corporation and its subsidiaries are principally organized as not-for-profit corporations under section 501(c)(3) of the United States Internal Revenue Code ("IRC"). The exemption is on all income except unrelated business income as noted under Section 511 of the IRC. IRC Section 513(a) defines an unrelated trade or business of an exempt organization as any trade or business which is not substantially related to the exercise or performance of its exempt purpose. As such, these organizations are generally exempt from income taxes and are required to file Federal Form 990-Return of Organization Exempt from Income Tax, which is an informational return only. Personnel Best, LLC is a disregarded entity for tax purposes, and its activity is included with Seven Counties Services, Inc. for tax reporting.

GAAP requires management to evaluate tax positions taken and recognize a tax liability if it is more likely than not that an uncertain tax position would not be sustained upon examination by various federal and state taxing authorities. Management has analyzed the tax positions taken and has concluded that as of June 30, 2020 and 2019, there are no uncertain positions taken or expected to be taken that would require recognition of a liability or disclosure in the accompanying consolidated financial statements. The Corporation is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress.

The Corporation and its subsidiaries filed their federal and state income tax returns for periods through June 30, 2019.

(q) Performance indicator and operating indicator

The consolidated statements of activities and changes in net assets include a performance indicator, excess of expenses over revenues. Changes in net assets without restrictions which would be excluded from the performance indicator, consistent with industry practice, include net assets released for long-lived assets and contributions to supported entities. The consolidated statements of activities and changes in net assets also include an operating indicator, operating loss. Certain non-operating items are excluded from the operating indicator, including investment income, gain (loss) on investments, interest and dividend income, contributions from donors and related parties, other non-operating income and gains (losses) on disposal of equipment.

SEVEN COUNTIES SERVICES, INC.
(formerly Centerstone of Kentucky, Inc.)

Notes to the Consolidated Financial Statements

June 30, 2020 and 2019

(r) Use of estimates

The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

(s) Reclassifications

Certain information from 2019 has been reclassified to conform to the 2020 presentation. There is no effect on the consolidated change in net assets as a result of these reclassifications.

(t) Functional expenses

The consolidated financial statements report certain categories of expenses that are attributable to one or more program or supporting functions of the Corporation. Therefore, expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include salaries and fringe benefits, professional fees, facilities, equipment, depreciation and amortization, travel and transportation, supplies, communications, interest, and miscellaneous expenses. Other than depreciation and amortization, these costs are allocated based on management's estimates of time and effort involved for each program or supporting function. Depreciation and amortization expense is allocated based on management's assessment of administrative square footage used as a percent of the total facility's square footage.

(u) Events occurring after reporting date

The Corporation has evaluated events and transactions that occurred between June 30, 2020 and December 17, 2020 which is the date that the consolidated financial statements were available to be issued, for possible recognition or disclosure in the consolidated financial statements.

SEVEN COUNTIES SERVICES, INC.
(formerly Centerstone of Kentucky, Inc.)

Notes to the Consolidated Financial Statements

June 30, 2020 and 2019

(v) COVID-19 pandemic

In January 2020, the Secretary of the U.S. Department of Health and Human Services ("HHS") declared a national public health emergency due to a novel strain of coronavirus ("COVID-19"). In March 2020, the World Health Organization declared the outbreak of COVID-19 a pandemic. During March 2020, the global pandemic began to affect the Corporation's facilities, employees, clients, communities, business operations and financial performance, as well as the broader U.S. economy and financial markets. The Corporation is committed to protecting the health of our communities and has been responding to the evolving COVID-19 situation while taking steps to provide quality care and protect the health and safety of clients and employees. All of the Corporation's facilities are closely following infectious disease protocols, as well as recommendations by the Centers for Disease Control and Prevention ("CDC"), the National Health Service ("NHS") and local health officials. The Corporation has taken steps to secure its supply chain, expanded telehealth capabilities and implemented emergency planning in directly impacted markets. Nevertheless, COVID-19 is impacting the Corporation's business and may have an impact on its financial results that the Corporation is not currently able to quantify. Continuing disruptions to the Corporation's business as a result of the COVID-19 pandemic could continue to have an effect on its results of operations, financial condition, and cash flows.

As part of the Coronavirus Aid, Relief and Economic Security Act (the "CARES Act"), the U.S. government announced it would offer relief funding to eligible healthcare providers. During the year ended June 30, 2020, the Corporation participated in certain relief programs offered through the CARES Act including distributions relating to portions of the Public Health and Social Services Emergency Fund ("PHSSE Fund").

Amounts received from the PHSSE Fund are subject to the terms and conditions of the program, including certification that payment will be used to prevent, prepare for and respond to coronavirus and shall reimburse the recipient only for healthcare related expenses or lost revenues that are attributable to coronavirus. For the year ended June 30, 2020, the Corporation recorded approximately \$66,000 in general distribution funding from the PHSSE Fund which is included in other operating revenue in the accompanying consolidated statements of activities and changes in net assets.

As part of the CARES Act, the U.S. government announced it would allow employers to defer the deposit and payment of the employer's share of Social Security taxes for the period from March 27, 2020 through December 31, 2020. The deferred payments are due in two installments with 50% due on or by December 31, 2021 and the remaining 50% being due on or by December 31, 2022. The Corporation deferred approximately \$808,000 of Social Security taxes as of June 30, 2020. The amount is reflected in other long-term liabilities in the accompanying consolidated statements of financial position.

SEVEN COUNTIES SERVICES, INC.
(formerly Centerstone of Kentucky, Inc.)

Notes to the Consolidated Financial Statements

June 30, 2020 and 2019

The Corporation also received various state and local funding. For the year ended June 30, 2020, approximately \$149,000 was received which is recorded within public support on the accompanying consolidated statement of activities and changes in net assets.

(3) Revenue from contracts with customers

Effective July 1, 2019, the Corporation adopted ASC 606 using the modified retrospective method applied to those contracts which were not completed as of July 1, 2019. All periods prior to July 1, 2019 are presented in accordance with ASC 605. Under ASC 606, a contract with a client is an agreement which both parties have approved (whether explicitly or implicitly), that creates enforceable rights and obligations, has commercial substance, where payment terms are identified and collectibility is probable. Once the Corporation has entered into a contract, it is evaluated to identify performance obligations under the contract by transferring the promised services to clients in an amount that reflects the consideration the Corporation expects to receive in exchange for providing care.

The Corporation evaluated the nature, amount, timing and uncertainty of revenue and cash flows using the five-step model provided within ASC 606. The services provided by the Corporation have no fixed duration and can be terminated by the client or the facility at any time, and therefore, each treatment is its own stand-alone contract. Services ordered by a healthcare provider in an episode of care are not separately identifiable and therefore have been combined into a single performance obligation for each contract. The Corporation recognizes revenue as its performance obligations are completed. The performance obligation is satisfied over time as the client simultaneously receives and consumes the benefits of the healthcare services provided. For outpatient services, the Corporation recognizes revenue equally based on the number of attended sessions. Typically, third-party payors are billed within several days of the service being performed or the client being discharged, and payments are due based on contract terms. Additionally, there may be ancillary services which are not included in the daily rates for routine services, but instead are treated as separate performance obligations satisfied at a point in time when those services are rendered.

SEVEN COUNTIES SERVICES, INC.
(formerly Centerstone of Kentucky, Inc.)

Notes to the Consolidated Financial Statements

June 30, 2020 and 2019

The contractual relationships with clients, in most cases, also involves a third-party payor including Medicare, Medicaid and other commercial insurance companies. The transaction price is determined based upon the Corporation's established rates or estimated cost reimbursement rates, as applicable, reduced by estimates for explicit and implicit price concessions using a portfolio approach to group contracts with similar characteristics and an analysis of historical collection trends. Explicit price concessions include contractual adjustments which result from differences between the Corporation's established rates and the amounts estimated to be payable by third parties. Implicit price concessions include discounts provided to private pay, uninsured clients or other payors, and adjustments arising from the Corporation's failure to obtain authorizations acceptable to the payor or other specified billing documentation, changes in coverage or payor, and other reasons unrelated to credit risk. Explicit price concessions and discounts are based on discount policies and historical collections. Subsequent changes to the estimate of the transaction price are recorded as adjustments to net client service revenue in the year of change. During the year ended June 30, 2020, the impact of changes to the inputs used to determine the transaction price was considered immaterial to the current period.

Certain contracts contain variable consideration. However, it is unlikely a significant reversal of revenue will occur when the uncertainty is resolved, and therefore, the Corporation has included the variable consideration in the estimated transaction price. The Corporation considers the client's ability and intent to pay the amount of consideration upon admission. Subsequent changes that are determined to be the result of an adverse change in the client's ability to pay (i.e. change in credit risk) are recorded as bad debt expense or provision for credit losses, which is included as a component of program services expense in the consolidated statements of activities and changes in net assets. Provision for credit losses for the year ended June 30, 2020 was not significant.

(4) Concentrations of credit risk

The mix of the accounts receivable and net client service revenue is as follows:

	<u>Receivables</u>		<u>Revenue</u>	
	<u>2020</u>	<u>2019</u>	<u>2020</u>	<u>2019</u>
Medicare	4 %	2 %	2 %	2 %
Medicaid	80 %	89 %	93 %	95 %
Self-pay	11 %	5 %	3 %	2 %
Other third-party payors	<u>5 %</u>	<u>4 %</u>	<u>2 %</u>	<u>1 %</u>
	<u>100 %</u>	<u>100 %</u>	<u>100 %</u>	<u>100 %</u>

SEVEN COUNTIES SERVICES, INC.
(formerly Centerstone of Kentucky, Inc.)

Notes to the Consolidated Financial Statements

June 30, 2020 and 2019

(5) Property and equipment

A summary of property and equipment as of June 30, 2020 and 2019 is as follows:

	<u>2020</u>	<u>2019</u>
Land	\$ 1,434,900	\$ 1,434,900
Buildings and improvements	11,637,341	11,520,973
Furnishings, equipment and vehicles	7,212,716	5,324,263
Construction in progress	<u>284,834</u>	<u>45,000</u>
	20,569,791	18,325,136
Accumulated depreciation and amortization	<u>(10,581,369)</u>	<u>(9,167,006)</u>
	<u>\$ 9,988,422</u>	<u>\$ 9,158,130</u>

As of June 30, 2020, the Corporation has commitments for various property and equipment renovations that approximate \$88,000 and are expected to be completed in 2021.

(6) Liquidity and availability

The Corporation regularly monitors liquidity required to meet its operating needs and other commitments, while also striving to maximize the investment of its available funds. As part of the Corporation's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities and other obligations come due.

Financial assets available for general expenditures within one year of the consolidated statements of financial position at June 30, 2020 and 2019 are as follows:

	<u>2020</u>	<u>2019</u>
Cash and cash equivalents	\$ 5,526,972	\$ 2,996,024
Investments	3,989,086	3,930,847
Accounts receivable, net	2,287,722	5,701,263
Other receivables	<u>305,186</u>	<u>1,100,645</u>
	<u>\$ 12,108,966</u>	<u>\$ 13,728,779</u>

None of the above assets are subject to donor or other restrictions. Investments excludes approximately \$191,000 and \$189,000 as of June 30, 2020 and 2019, respectively, related to investment in outside foundations. Other receivables excludes approximately \$1,599,000 and \$1,494,000, as of June 30, 2020 and 2019, respectively, which are related to certain grants received by the Corporation. The Corporation also has a \$2,000,000 line of credit that could be utilized. The line of credit matures November 18, 2021 (see Note 7).

SEVEN COUNTIES SERVICES, INC.
(formerly Centerstone of Kentucky, Inc.)

Notes to the Consolidated Financial Statements

June 30, 2020 and 2019

(7) Long-term debt

A summary of long-term debt as of June 30, 2020 and 2019 is as follows:

	<u>2020</u>	<u>2019</u>
Note payable to Republic Bank in monthly installments of \$63,113 including interest at 3.85% through October 3, 2021	\$ 1,160,979	\$ 1,686,262
Note payable to landlord in monthly installments of \$4,494 including interest at 7.00% through July 1, 2029	359,351	387,064
Other note payable	<u>81,798</u>	<u>86,553</u>
Total long-term debt	1,602,128	2,159,879
Less current portion	<u>759,251</u>	<u>736,252</u>
Long-term debt, excluding current portion	\$ <u>842,877</u>	\$ <u>1,423,627</u>

In June 2014, the Corporation entered into a debt agreement with the landlord of a leased facility. The debt acquired was for \$500,000 used to finance the construction of leasehold improvements with the debt being repaid to the landlord over the life of the lease. This note payable is unsecured.

In October 2016, the Corporation entered into a debt agreement with Republic Bank for \$3,435,000. The debt will be repaid in monthly installments including principal and interest of \$63,113 over a period of five years with the final installment due in October 2021. The loan is secured by certain real and personal property. In April 2020, the terms of the loan were modified to defer payments for three months due to the COVID-19 pandemic. Standard payments resumed in July 2020. The deferred payments will be due along with all unpaid principal and interest upon maturity.

In November 2018, the Corporation entered into a revolving line-of-credit in the amount of \$2,000,000, secured by substantially all assets. The line of credit matures in November 2020. There were no borrowings outstanding as of June 30, 2020 or 2019. In November 2020, the maturity date was extended to November 2021.

SEVEN COUNTIES SERVICES, INC.
(formerly Centerstone of Kentucky, Inc.)

Notes to the Consolidated Financial Statements

June 30, 2020 and 2019

Aggregate annual maturities of long-term debt as of June 30, 2020 are as follows:

<u>Year</u>	<u>Amount</u>
2021	\$ 759,251
2022	472,371
2023	38,786
2024	41,286
2025	43,972
2026 and later years	<u>246,462</u>
	<u>\$ 1,602,128</u>

(8) Net assets

The net assets with donor restrictions are available for the following purposes as of June 30, 2020 and 2019:

	<u>2020</u>	<u>2019</u>
Contributed rent	\$ 1,667,500	\$ 1,812,500
Other	<u>305,165</u>	<u>269,439</u>
	<u>\$ 1,972,665</u>	<u>\$ 2,081,939</u>

The contributed rent is subject to time restrictions. For the years ended June 30, 2020 and 2019, \$145,000 was released from restrictions related to contributed rent. Other net assets with donor restrictions are subject to specific purpose and for the years ended June 30, 2020 and 2019, \$5,050 and \$129,588, respectively, was released from restrictions.

(9) Public support

The composition of public support during 2020 and 2019 is set forth in the following table.

	<u>2020</u>	<u>2019</u>
Kentucky Department for Behavioral Health, Developmental and Intellectual Disabilities	\$ 17,485,578	\$ 17,362,339
Louisville Metro Government	773,741	1,277,717
Other state funds	22,250,794	21,091,835
Federal funds	2,788,051	1,575,410
Other public support	<u>568,520</u>	<u>218,459</u>
	<u>\$ 43,866,684</u>	<u>\$ 41,525,760</u>

SEVEN COUNTIES SERVICES, INC.
(formerly Centerstone of Kentucky, Inc.)

Notes to the Consolidated Financial Statements

June 30, 2020 and 2019

(10) Defined contribution plan

The Corporation has a 403(b) defined contribution plan (the "Plan"). Contributions are made to employees who meet the eligibility requirements. Prior to January 1, 2019, the Corporation matched up to 4% of the participating employees' compensation. Effective January 1, 2019, the Corporation matches up to 3% of the participating employees' compensation. Employer contributions to the Plan were approximately \$1,060,000 and \$1,700,000 for 2020 and 2019, respectively.

(11) Affiliated entities and related party transactions

The Corporation entered into certain working capital, administrative and general transactions with its Parent as are disclosed in Note 2(c). The Corporation has recorded a net related party payable in current liabilities as of June 30, 2020 and 2019. For the years ended June 30, 2020 and 2019, the Corporation incurred affiliated management fees for services provided by its Parent which include finance, payroll, human resources, marketing, executive support, and other supporting services.

The Corporation entered into a management services agreement and employee leasing agreement (the "agreements") with a nonprofit corporation effective July 1, 2018 and January 1, 2019, respectively. The Corporation received a management fee of \$500 each month which is included in other revenue on the consolidated statement of activities and changes in net assets. As of June 30, 2019, the Corporation has approximately \$164,000 due from the nonprofit corporation which is included in other receivables on the consolidated statement of financial position. There were no amounts due from the non-profit corporation at June 30, 2020. The Corporation is reimbursed for direct expense incurred related to salaries and benefits per the agreements. These expenses and reimbursements are reported at net on the consolidated statements of activities and changes in net assets. The employee leasing agreement terminated on July 1, 2019.

(12) Commitments and contingencies

Operating Leases

The Corporation has several non-cancelable operating leases for facilities and equipment through 2029. Total rent expense was approximately \$3,064,000 and \$2,834,000 for the years ended June 30, 2020 and 2019, respectively, which includes the fair market value of the donated lease of CARC from Louisville Metro Government of \$630,767 and \$619,456 for the years ended June 30, 2020 and 2019, respectively.

SEVEN COUNTIES SERVICES, INC.
(formerly Centerstone of Kentucky, Inc.)

Notes to the Consolidated Financial Statements

June 30, 2020 and 2019

A summary of approximate future minimum payments under these leases as of June 30, 2020 is as follows:

2021	\$ 2,146,000
2022	1,608,000
2023	1,461,000
2024	1,226,000
2025	677,000
2026 and later years	<u>3,448,000</u>
Total minimum lease payments	\$ <u>10,566,000</u>

Insurance

The Corporation participates in a multi-provider insurance program which provides professional and general liability insurance to cover medical malpractice claims. Insurance coverages are \$1,000,000 individually and \$3,000,000 in the aggregate annually. There are known claims and incidents that may result in the assertion of additional claims, as well as claims from unknown incidents that may be asserted arising from services provided to clients.

The Corporation is self-insured for certain costs related to employee health, dental and accident benefit programs. Expenses resulting from claims experience are recorded as incurred including an estimate of claims incurred but not reported. The accrued liability for such covered medical claims was approximately \$600,000 and \$571,000 at June 30, 2020 and 2019, respectively, and is included in accrued expenses in the consolidated statements of financial position.

The Corporation has purchased insurance, which limits its exposure on a per individual basis to \$200,000 annually and no annual aggregate.

Litigation

The Corporation is involved in certain litigation arising in the ordinary course of business and has made provisions for any known estimable settlements. The Corporation is also involved in other litigation for which the outcome is unknown. After consultation with legal counsel, it is management's opinion that these matters will be resolved without material adverse effect on the Corporation's financial position, results of operations, and cash flows.

Litigation - Kentucky Employee Retirement System

On April 4, 2013, the Corporation filed a petition for relief under Chapter 11 of the federal bankruptcy laws in the United States Bankruptcy Court and filed a motion to terminate participation in Kentucky Employee Retirement System ("KERS"). The Corporation's liability to KERS, which was in existence prior to filing for bankruptcy under Chapter 11 was stayed while the Corporation continued business operations.

SEVEN COUNTIES SERVICES, INC.
(formerly Centerstone of Kentucky, Inc.)

Notes to the Consolidated Financial Statements

June 30, 2020 and 2019

In May of 2014, the Court ruled that the Corporation was neither a state entity nor a state instrumentality and thus had legal standing to seek relief under Chapter 11 and withdraw from KERS, and the Corporation officially emerged from bankruptcy in February of 2015.

Various motions were filed related to the April 4, 2013 and April 5, 2013 filings, and the court ruled, following an evidentiary hearing, that KERS was not entitled to injunctive relief to compel the Corporation to continue making reports and employer and employee contributions into the KERS plan. KERS appealed the court's ruling allowing relief under Chapter 11 to the United States Sixth Circuit Court of Appeals.

Following briefing and argument, the Court of Appeals affirmed that the Corporation was eligible to seek relief under Chapter 11 of the Bankruptcy Code. It certified to the Kentucky Supreme Court the question of whether the Corporation's participation in, and contributions to, KERS were based on a statutory obligation. On August 29, 2019, the Kentucky Supreme Court issued an opinion stating that the Corporation's participation in KERS was statutory in nature.

The case returned to the United States Court of Appeals for the Sixth Circuit, which asked for supplemental briefing on the effect of the Kentucky Supreme Court's decision on KERS's pending appeal and the Corporation's pending cross-appeal. On July 20, 2020, the Sixth Circuit issued a ruling that the Corporation's relationship with KERS was statutory in nature. The case has been remanded back to the District Court for further proceedings. It is anticipated that the District Court will further remand the case to Bankruptcy Court.

The Corporation has and continues to take the position that it owes KERS nothing and believes it has meritorious claims and arguments to support this position. However, at this time it cannot be determined how this matter will be resolved.

Health care industry

The delivery of personal health care services entails an inherent risk of liability. Participants in the health care services industry have become subject to an increasing number of lawsuits alleging negligence or related legal theories, many of which involve large claims and result in the incurrence of significant exposure and defense costs. The Corporation is insured with respect to medical malpractice risk on a claims-made basis. The Corporation also maintains insurance for general liability, director and officer liability and property. Certain policies are subject to deductibles. In addition to the insurance coverage provided, the Corporation indemnifies certain officers and directors for actions taken on behalf of the Corporation. Management is not aware of any claims against the Corporation which would have a material financial impact.

SEVEN COUNTIES SERVICES, INC.
(formerly Centerstone of Kentucky, Inc.)

Notes to the Consolidated Financial Statements

June 30, 2020 and 2019

The health care industry is subject to numerous laws and regulations of federal, state and local governments. These laws and regulations include, but are not necessarily limited to, matters such as licensure, accreditation, government health care program participation requirements, reimbursement for patient services, and Medicare fraud and abuse. Recently, government activity has increased with respect to investigations and/or allegations concerning possible violations of fraud and abuse statutes and/or regulations by health care providers. Violations of these laws and regulations could result in expulsion from government health care programs together with the imposition of significant fines and penalties, as well as significant repayments for patient services previously billed. Management believes that the Corporation is in compliance with fraud and abuse statutes, as well as other applicable government laws and regulations.

Health care reform

The health care industry in the United States is subject to fundamental changes due to ongoing health care reform efforts and related political, economic and regulatory influences. Notably, the Patient Protection and Affordable Care Act and the Health Care and Education Reconciliation Act of 2010 (collectively, the "Affordable Care Act") resulted in expanded health care coverage to millions of previously uninsured people beginning in 2014 and has resulted in significant changes to the U.S. health care system. To help fund this expansion, the Affordable Care Act outlines certain reductions in Medicare reimbursements for various health care providers as well as certain other changes to Medicare payment methodologies. This comprehensive health care legislation has resulted and will continue to result in extensive rulemaking by regulatory authorities, and also may be altered, amended, repealed, or replaced.

It is difficult to predict the full impact of the Affordable Care Act due to the complexity of the law and implementing regulations, as well as the Corporation's inability to foresee how CMS and other participants in the health care industry will respond to the choices available to them under the law. The Corporation also cannot accurately predict whether any new or pending legislative proposals will be adopted or, if adopted, what effect, if any, these proposals would have on the Corporation's business. Similarly, while the Corporation can anticipate that some of the rulemaking that will be promulgated by regulatory authorities will affect the Corporation's business and the manner in which the Corporation is reimbursed by the federal health care programs, the Corporation cannot accurately predict today the impact of those regulations on the Corporation's business. The provisions of the legislation and other regulations implementing the provisions of the Affordable Care Act or any amended or replacement legislation may increase costs, decrease revenues, expose the Corporation to expanded liability or require the Corporation to revise the ways in which it conducts business.